TOWN OF CORNWALL
RESOLUTION

DATE:	**May 27, 2025**
COMMITTEE:	**UTILITY (U)**
MOTION NUMBER:	**U 03-2025 ~ AWARD Cornwall Road Utilities Extension & Active Transportation Trail Phase 1**
MOTION CARRIED	√ 6-0
MOTION LOST	
MOTION WITHDRAWN	
Moved by Councillor	**Elaine Barnes**
Seconded by Councillor	**Cory Stevenson**

RESOLVED:

Whereas: The Town of Cornwall Water and Sewer Utility needs to expand its service area to grow, and the extension of services on Cornwall Road will allow for future growth by increasing the amount of land available for future development. The Extension of the Active Transportation Trail will extend the trail network providing multiple safety, health and recreation benefits;

And Whereas: The project was put out to tender with a closing dated of Tuesday April 15, 2025, and six (6) bids were received;

And Whereas: WSP reviewed the proposals and recommend accepting the low bid received from Birt & MacKay Backhoe Services Ltd. for $1,649,010.67 plus HST;

Therefore, be it Resolved: That the Town, pursuant to the recommendation of the Town's Engineers, accept the quote provided by Birt and MacKay Services Backhoe Services Ltd. for the Cornwall Road Utilities Extension & Active Transportation Trail Phase 1 project, for the amount of $1,649,010.67 including HST.

April 16, 2025

Mr. Doug Longmoore, Manager of Infrastructure
Town of Cornwall
15 Mercedes Drive
Cornwall, PE
C0A 1H0

Subject: Tender Review and Recommendation – Cornwall Road Utilities Extension & Active Transportation Trail – Phase 1

Dear Mr. Longmoore:

Tenders were received for the above project at 2:00 PM, Tuesday, April 15, 2025, and have been reviewed and verified and are attached for your reference.

A summary of the tenders received is as follows:

LOW BIDDER	BID AMOUNT	CONSTRUCTION DURATION
Birt & MacKay	$1,649,010.67	12 Weeks
OTHER BIDDERS		
Island Coastal Services	$2,009,892.88	13 Weeks
AJL Limited	$2,049,163.15	18 Weeks
Landmark Construction	$2,562,357.60	12 Weeks
Duffy Construction	$2,615,554.48	22 Weeks
Birch Hill Construction	$3,665,530.70	15 Weeks

It is recommended that the project be awarded to the low bidder, Birt & MacKay Backhoe Services Ltd., for the bid amount of $1,649,010.67, including HST, if the necessary funds are available.

A copy of the tender documents is enclosed for your records. Please contact me if there are any questions regarding the above.

Best regards,

Colin MacEachern, EIT
Junior Municipal Engineer

CM/gd

cc: Spencer Hay, P.Eng., Manager Planning and Development – Town of Cornwall
Kevin Coady, COA – Town of Cornwall
Chris Jay, P.Eng., Lead Project Engineer – WSP Canada Inc.

Encl.: Bids

WSP ref.: CA0002834.6518